

MIKE HILFERTY, CPM®/RPA

SRSA GULF SOUTH MANAGEMENT, INC.

EXPERIENCE:

- Twenty three years of commercial real estate management experience and two years of commercial real estate leasing experience. Managed and directed personnel in high rise office buildings, medical buildings, mixed use retail centers, apartment communities and independent hotels.
- SRSA Gulf South Management, Inc., Managing Director (2001 - Present)
Responsible for a property management / engineering staff of nine and for coordinating all activities of the property management portfolio, including tenant services, capital improvements, vendor selection and report generation to ownership.
- Cushman & Wakefield, Property Manager & Leasing Agent (1998 - 2001)
Managed and leased 10 medical office buildings at three different hospital campuses for Columbia/HCA. Regularly communicated with the hospital CEOs, CFOs and physicians, and successfully negotiated the full execution of 70 leases.
- Previously held positions with Corporate Realty, Property Manager; John Kushner & Associates, Property Manager; the Metairie Galleria, Property Manager, and Joseph C. Canizaro Interest, Property Manager. Responsible for properties in New Orleans, Metairie, the Northshore, the West Bank, Baton Rouge, Shreveport, the Mississippi Gulf Coast, Florida, Oklahoma and Texas.

EDUCATION:

- University of New Orleans
Masters in Business Administration
- Loyola University
Bachelor of Arts in Communications
- Certified Property Manager – CPM® Designation (1991)
Awarded to real estate managers who have met the Institute's rigorous requirements in the areas of professional education, examination and experience. CPM® Members must also abide by a rigorous Code of Professional Ethics that is strictly enforced by the Institute.
- Licensed Real Estate Agent – Louisiana

ACTIVITIES:

- Member of the Institute of Real Estate Management (IREM)
- President - IREM Chapter 55 (Louisiana), 2007. Also served as Vice President, treasurer and as chair of various committees
- Member of Buildings Owners and Managers Association (BOMA)
- Member of New Orleans Metropolitan Association of Realtors (NOMAR)

ACHIEVEMENTS:

- Negotiated a large utility reimbursement for the owner of a New Orleans office building.
- Was actively involved in the opening and full lease-up of the Metairie Galleria mixed-use complex.
- Continuing management of the Touro Medical Office Building for fifteen years, serving under eight condo presidents.